## LONG & FOSTER®

## PROSPERITY HOME MORTGAGE, LLC

Janice Lanning @ 540-455-7412 janice.lannning@phmloans.com



Option #1—Client Visits <a href="https://janicelanning.phmloans.com/">https://janicelanning.phmloans.com/</a>

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Option #1 in no way replaces the personal touch of working with Janice; it merely speeds up the process. If the clients has input their info, it exponentially reduces the amount of time the client will have to spend on the phone; Janice can see their information while speaking with them instead of asking a bunch of questions.

Option #2 — Agent or Client Calls Janice @ 540-455-7412

Option #1 can of course be skipped if the client would feel more comfortable just calling, but please keep in mind that the process may take a tad bit longer when done this way as Janice will not have the client's information prior to the call.

