## 1st Quarter 2024

22443, Colonial Beach, VA

## Sold Summary

|  | Q1 2024 | Q1 2023 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 16,205,914$ | $\$ 14,086,260$ | $15.05 \%$ |
| Avg Sold Price | $\$ 364,710$ | $\$ 308,866$ | $18.08 \%$ |
| Median Sold Price | $\$ 332,000$ | $\$ 300,000$ | $10.67 \%$ |
| Units Sold | 44 | 45 | $-2.22 \%$ |
| Avg Days on Market | 60 | 41 | $46.34 \%$ |
| Avg List Price for Solds | $\$ 368,316$ | $\$ 313,028$ | $17.66 \%$ |
| Avg SP to OLP Ratio | $98.5 \%$ | $97.6 \%$ | $0.98 \%$ |
| Ratio of Avg SP to Avg OLP | $97.7 \%$ | $98.2 \%$ | $-0.53 \%$ |
| Attached Avg Sold Price | $\$ 407,595$ | $\$ 380,250$ | $7.19 \%$ |
| Detached Avg Sold Price | $\$ 363,713$ | $\$ 305,546$ | $19.04 \%$ |
| Attached Units Sold | 1 | 2 | $-50.00 \%$ |
| Detached Units Sold | 43 | 43 | $0.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.


## Sold Detail

|  | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All | Residential |  | Condo/Coop |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$200K to \$299,999 | 1 | 0 | 14 | 0 | 0 | 0 | 0 | 17 | 0 | 2 |
| \$300K to \$399,999 | 1 | 0 | 10 | 0 | 6 | 0 | 0 | 28 | 0 | 0 |
| \$400K to \$499,999 | 1 | 1 | 5 | 0 | 2 | 0 | 0 | 9 | 1 | 0 |
| \$500K to \$599,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 3 | 1 | 31 | 0 | 9 | 0 | 0 | 60 | 1 | 2 |
| Avg Sold Price | \$345,633 | \$407,595 | \$351,881 | \$0 | \$410,494 | \$0 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$188,750 | \$0 | \$301,420 | \$0 | \$406,100 | \$372,500 | \$388,000 |  |  |  |
| Avg Sold \% Change | 83.12\% | 0.00\% | 16.74\% | 0.00\% | 1.08\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 4 | 0 | 33 | 0 | 6 | 1 | 1 |  |  |  |

