

2023

22443, Colonial Beach, VA

Sold Summary

| , | | | | | | | |
|----------------------------|---------------------|---------------|----------|--|--|--|--|
| | 2023 | 2022 | % Change | | | | |
| Sold Dollar Volume | \$85,291,254 | \$110,200,241 | -22.60% | | | | |
| Avg Sold Price | \$322,267 | \$328,985 | -2.04% | | | | |
| Median Sold Price | \$300,000 \$291,413 | | 2.95% | | | | |
| Units Sold | 262 | 333 | -21.32% | | | | |
| Avg Days on Market | 38 | 27 | 40.74% | | | | |
| Avg List Price for Solds | \$325,539 | \$331,928 | -1.92% | | | | |
| Avg SP to OLP Ratio | 98.2% | 98.7% | -0.48% | | | | |
| Ratio of Avg SP to Avg OLP | 97.9% | 98.1% | -0.15% | | | | |
| Attached Avg Sold Price | \$310,664 | \$338,328 | -8.18% | | | | |
| Detached Avg Sold Price | \$323,072 | \$328,091 | -1.53% | | | | |
| Attached Units Sold | 17 | 29 | -41.38% | | | | |
| Detached Units Sold | 245 | 304 | -19.41% | | | | |

Financing (Sold)

| Assumption | 0 | |
|--------------|-----|--|
| Cash | 63 | |
| Conventional | 103 | |
| FHA | 39 | |
| Other | 0 | |
| Owner | 0 | |
| VA | 42 | |

Days on Market (Sold)

| 0 | 3 |
|------------|-----|
| 1 to 10 | 104 |
| 11 to 20 | 35 |
| 21 to 30 | 17 |
| 31 to 60 | 33 |
| 61 to 90 | 25 |
| 91 to 120 | 17 |
| 121 to 180 | 14 |
| 181 to 360 | 13 |
| 361 to 720 | 1 |
| 721+ | 0 |
| | |

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

| | Residential | | | | | | Condo/Coop |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|
| _ | 2 or Less BR | | 3 BR | | 4 or More BR | | All |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 4 | 0 | 4 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 3 | 0 | 4 | 0 | 1 | 0 | 0 |
| \$200K to \$299,999 | 21 | 2 | 82 | 0 | 3 | 1 | 3 |
| \$300K to \$399,999 | 3 | 1 | 68 | 2 | 15 | 6 | 2 |
| \$400K to \$499,999 | 2 | 0 | 9 | 0 | 10 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 3 | 0 | 3 | 0 | 0 |
| \$600K to \$799,999 | 4 | 0 | 4 | 0 | 1 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 37 | 3 | 174 | 2 | 34 | 7 | 5 |
| Avg Sold Price | \$295,529 | \$290,000 | \$311,620 | \$315,000 | \$411,652 | \$336,900 | \$284,600 |
| Prev Year - Avg Sold Price | \$244,236 | \$232,633 | \$307,728 | \$319,500 | \$473,009 | \$444,879 | \$237,170 |
| Avg Sold % Change | 21.00% | 24.66% | 1.26% | -1.41% | -12.97% | -24.27% | 20.00% |
| Prev Year - # of Solds | 47 | 3 | 202 | 3 | 55 | 13 | 10 |

